

NQ TRADER



5 Steps to Becoming a Trader

By [NQ Trader](#)

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First a little about NQ Trader

- **Learn to trade. Futures. Options. Forex. Stocks and More.**
- **Take control of your money, understand the risks and rewards.**
- **Education is key to successful trading. Learn from professionals.**
- **All of NQ Trader classes include live groups with real trading.**
- **We are available for coaching one on one by phone and email.**

NQ Trader is a boutique trading school. We are dedicated to teaching you how to trade. We offer students plenty of one on one coaching in a smaller online classroom setting. Real phone support is always available.

In our view, to become a successful trader you have to learn to manage yourself, focus, and specialize within a market. In other words if you stick with one thing and focus, you will succeed. DVD's and books do not offer this insight. Speaking directly with live traders, during real-time trading sessions, gives you the ability to understand all the nuances of the systems and the psychology of trading.

At NQ Trader we believe that in order to become a successful trader you must practice in an environment that is as close to real trading as possible. NQ Trader offers students that capability. NQ Trader offers daily live groups and classes where students can see real trades.

All classes are taught on-line. You will have access to live trade rooms. You will practice simulated trading before you ever risk a penny. There is no need to have prior trading experience, or if you have experience in a different area of investing or trading you will have the opportunity to expand your knowledge. If you have been trading with someone else and are not having the best results, you will be able to sharpen your skills. There is plenty of one on one coaching available. You will have easy access to remote classrooms and state of the art trading platforms. We want you to learn to be a better trader.

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What exactly is NQ Trader offering? You will learn everything you need to know about the instruments and the type of trading you choose, from opening different types of accounts, and trading on a simulator platform. You will learn technical analysis, charting, candlesticks, indicators, back-testing and other market essentials. After you understand the basics You will learn one of our trading systems that work day in and day out with an excellent win ratio. You will also learn how to minimize your exposure and manage your risk. Finally you will have access to NQ trader's live groups, and with the help of a coach you can practice what you have learned in class and watch live trading. We also help with setting up your software, hardware, and backup systems.

Can I do this? Trading is a skill almost anyone can learn with practice. It is not something you can learn in a week, but most people are able to fully understand trading, charting, risk, and technical analysis within a few months. Some of the keys to becoming a successful trader are consistency, methodology and screen time. We will provide you with as much as of these as you need.

**For More information on our futures trading classes and groups
come visit us at <http://nqtrader.us>**

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Testimonials

Trading has been one of the most rewarding experiences in my retirement years. The course covers all the finer points of trading that I never could have picked up without your help. Thanks again

Hank
NQ Trader student

It is difficult to know where to start to thank you for all your patient and assistance while learning how to trade.

Leonard Petrozelli
NQ Trader student

I just wanted to say Thank You for passing your knowledge on to me, and taking extra time to help me with my questions... I'm averaging 150 to 200 per day on one Contract for the last couple weeks... you are a great teacher!!!!

Justin O.
NQ Trader student

All of the one on one sessions that were provided made learning a pleasure. Thanks you for everything.

Dan D.
NQ Trader student

Daily groups are like economics classes. I continue to enjoy them.

Rich
NQ Trader student

You have gone well beyond my expectations. Learning from you has been great from day one. You have my thanks.

Ed Rommel
NQ Trader student

Your teaching style has made it extremely easy for me to learn something I never thought I could. Thank you Jordan

Sheetal
NQ Trader student

After 5 years of trading one instrument after another and not ever becoming consistent at one style you have helped me to finally figured it out. Your teaching methods have been the highlight of my days.

Paul
NQ Trader student

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Thanks for all your coaching, I will always use what I have learned from your groups and classes..

Steve Andrews
NQ Trader student

What an eye opening experience learning to trade has been. I can't wait to wake up and trade the markets.

Ben
NQ Trader student

From the time I was with he group, I learned several valuable trading points. First and foremost, I learned to take my time and be patient by placing my trade and then waiting for the result. I had never been in a room with another trader, and therefore had no idea that it could be so relaxed. When I was training with the prior guy, he had a class once a week and we went over the prior weeks charts. There was no additional input needed from us on his algorithm such as drawing trend lines, and individual interpretation. When it showed green, you bought and when it showed red, you sold. Simple as that. Buuuuut, not so easy. This is where your training came in especially helpful. Slow down, make your trade and wait til it either hits your target, or hits your stop loss. Simpler. Less stressful. Some days with him, I thought that I was going to blow a gasket, flipping and flopping like a fish out of water. Health issues were starting to get on my mind. This only added to the stress of losing.

Another thing that I learned is to trade with a less expensive instrument than what I was trading with him. We were trading the TF which is \$100 per point compared to NQ. Not as easy to get big days but easier to not have big down days.

Walter
NQ Trader student

NQ trader has changed my LIFE! I am AMAZED at how QUICK I was able to get results and get to the point that I want to be. With the help of Jordan, I was able to change my career.

Alisa
NQ Trader student

I'm really enjoying learning your method. It clearly works and it makes sense to me why it works. It's also very much in sync with my style.

Les
NQ Trader student

The problem with so many training programs, as I have found to my dismay, is that you can't learn to trade in a day, weekend, or 6 months. You need to spend a lot of time watching the market with someone who knows what they are talking about. That would be you.

V
NQ Trader student

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I want thank both of you for how incredibly accessible you are, but mostly for how much time you guys put into this. I have to say, for what you charge, it's really unbelievable how much personal attention you give.

NQ Trader student

thanks Ted. It was incredibly helpful to have you review my chart today. I learned a lot. Each day I learn a few new things, some more things become easier, and everything becomes just a little bit more clear. There is no way to fast track this, I thought there might be, but I was wrong. It's good feeling though to end each day knowing I've made some progress. Thanks for the help. I'm getting far more value than I paid for.

NQ Trader student

I have to admit that I had no idea of the extent to which psychology is a part of trading
Thanks for helping me through it.

Mark R

NQ Trader student

Just wanted to let you know that practice has been going well, and that I'm addicted. Now I need to take these successes from the practice field onto the playing field and see if I can somewhat replicate these successes. Thank you for all your help, wisdom, and guidance.

John

NQ Trader student

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Step One: Unconscious Incompetence

This is the first step you take when starting to look into trading. You know that it is a good way of making money because you've heard so many things about it and heard of so many millionaires. Unfortunately, just like when you first desire to drive a car you think it will be easy - after all, how hard can it be? Price either moves up or down - what's the big secret to that then – let's get cracking!

Unfortunately, just as when you first take your place in front of a steering wheel you find very quickly that you haven't got the first damn clue about what you're trying to do.

You take lots of trades and lots of risks. When you enter a trade, it turns against you, so you reverse and it turns again, and again, and again.

You may have initial success and that's even worse because it tells your brain that this really is simple and you start to risk more money.

You try to turn around your losses by doubling up every time you trade. Sometimes you will get away with it but more often than not you will come away scathed and bruised. You are totally oblivious to your incompetence at trading.

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Step Two - Conscious Incompetence

Step two is where you realize that there is more work involved in trading and that you might actually have to work a few things out. You consciously realize that you are an incompetent trader - you don't have the skills or the insight to turn a regular profit.

You now set about buying trading systems and e-books galore, read websites based everywhere from USA to the Ukraine and begin your search for the Holy Grail. During this time you will be a system nomad - you will flick from method to method day by day and week by week never sticking with one long enough to actually see if it does work. Every time you come

upon a new indicator you will be ecstatic that this is the one that will make all the difference.

You will test out automated systems, you will play with moving averages, Fibonacci lines, support & resistance, pivots, fractals, divergences, DMI, ADX, and a hundred other things all in the vein hope that your 'magic system' starts today. You will also become a top and bottom picker, trying to find the exact point of reversal with your indicators and you will find yourself chasing losing trades and even adding to them because you are so sure you are right.

You will go into the live chat room and see other traders making profits and you want to know why it's not you - you will ask a million questions, some of which are so dumb that looking back you feel a bit silly. You will then reach the point where you think all the ones who say they are making profits are all liars - they can't be making that amount because you've studied and you don't make that, you know as much as they do and they must be lying. But they're in there day after day and their account just grows whilst yours falls.

You will be like a teenager - the traders that make money will freely give you advice but, you're stubborn and think that you know best - you take no notice and overtrade your account even though everyone says you are mad to but you know better. You will consider following the calls that others make but even then it won't work so you try paying for signals from someone else - they don't work for you either.

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You might even approach a guru or someone on a chat board who promises to make you into a trader (usually for a fee of course). Whether the guru is good or not you won't win because there is no replacement for screen time and you still think you know best.

This step can last ages and ages - in fact in reality talking with other traders as well as personal experience confirms that it can easily last well over a year and more nearer to three years.

This is also the step when you are most likely to give up through sheer frustration.

Around 60% of new traders quit in the first 3 months - they give up and this is good - think about it - if trading was easy we would all be millionaires. Another 20% keep going for a year and then in desperation take risks guaranteed to blow their account which of course it does.

What may surprise you is that of the remaining 20% all of them will last around 3 years and they will think they are safe in the water but even at 3 years only a further 5-10% will continue and go on to actually make money consistently.

By the way - these are real figures, not just some I've picked out of my head - so when you get to 3 years in the game don't think it is plain sailing from there!

I've had many people argue with me about these timescales - funny enough none of them have been trading for more than 3 years - if you think you know better - then ask on a board for someone who's been trading 5 years and ask them how long it takes to become fully 100% proficient. Sure I guess there will be exceptions to the rule - but I haven't met any yet.

Eventually you do begin to come out of this phase. You've probably committed more time and money than you ever thought you would, lost 2 or 3 loaded accounts and all but given up maybe 3 or 4 times but now it is in your blood. One day - in a split second moment you will enter stage 3.

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Step 3 - The Eureka Moment

Towards the end of stage two you begin to realize that it's not the system that is making the difference. You realize that it is actually possible to make money with a simple moving average and nothing else IF you can get your head and money management right. You start to read books on the psychology of trading and identify with the characters portrayed in those books and finally comes the eureka moment.

This eureka moment causes a new connection to be made in your brain. You suddenly realize that neither you, nor anyone else can accurately predict what the market will do in the next ten seconds, never mind the next 20 minutes. Because of this revelation you stop taking any notice of what anyone thinks - what this news item will do, and what that event will do to the markets.

You become an individual with your own method of trading. You start to work just one system that you mold to your own way of trading, you're starting to get happy and you define your risk threshold.

You start to take every trade that your 'edge' shows has a good probability of winning with. When the trade turns bad you don't get angry or even because you know in your head that as you couldn't possibly predict it isn't your fault - as soon as you realize that the trade is bad

you close it. The next trade or the one after it or the one after that will have higher odds of success because you know your system works. You stop looking at trading results from a trade-to-trade perspective and start to look at weekly figures knowing that one bad trade does not a poor system make.

You have realized in an instant that the trading game is about one thing - consistency of your 'edge' and your discipline to take all the trades no matter what as you know the probabilities stack in your favor.

You learn about proper money management and leverage - risk of account etc. - and this time it actually soaks in and you think back to those who advised the same thing a year ago with a smile. You weren't ready then but you are now. The eureka moment came the moment that you truly accepted that you cannot predict the market.

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Step 4 - Conscious Competence

You are making trades whenever your system tells you to. You take losses just as easily as you take wins. You now let your winners run to their conclusion fully accepting the risk and knowing that your system makes more money than it loses and when you're on a loser you close it swiftly with little pain to your account.

You are now at a point where at a minimum you break even - day in day out. You will have weeks where you make big money and other weeks where you lose big money – but overall you are breaking even and not losing money anymore. You are now conscious of the fact that you are making calls that are generally good and you are getting respect from other traders as you chat the day away. You still have to work at it and think about your trades but as this continues you begin to make more money than you lose consistently.

You will start the day on a big win, take a big loss and have no feelings that you've given those profits back because you know that it will come back again. You will slowly begin to make consistent profits week in and week out.

Step Five - Unconscious Competence

Now we're cooking - just like driving a car, every day you get in your seat and trade. You do everything now on an unconscious level. You are running on autopilot. You start to pick the really big trades and getting big profits in a day doesn't make you any more excited that getting none. You see the newbies in the forum shouting 'go market go' as if they are urging on a horse to win in the grand national and you see yourself - but many years ago now. This is trading utopia - you have mastered your emotions and you are now a trader with a rapidly growing account.

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You're a star in the trading chat room and people listen to what you say. You recognize yourself in their questions from about two years ago. You pass on your advice but you know most of it is futile because they're teenagers - some of them will get to where you are - some will do it fast and others will be slower - literally dozens and dozens will never get past stage two, but a few will.

Trading is no longer exciting - in fact it's probably boring you to pieces - like everything in life when you get good at it or do it for your job - it gets boring - you're doing your job and that's that.

Finally you grow out of the chat rooms and find a few choice people who you converse with about the markets without being influenced at all. All the time you are honing your methods to extract the maximum profit from the market without increasing risk.

Your method of trading doesn't change - it just gets better - you now have what women call 'intuition.' You can now say with your head held high "I'm a trader" but to be honest you don't even bother telling anyone - it's a job like any other.

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I hope you've enjoyed reading this journey into a traders mind and that hopefully you've identified with some points in here.

Remember that only 5% will actually make it - but the reason for that isn't ability, its staying power and the ability to change your perceptions and paradigms as new information comes available.

The losers are those who wanted to 'get rich quick' but approached the market and within 6 months put on a pair of blinkers so they couldn't see the obvious - a kind of "this is the way I see it and that's that" scenario - refusing to assimilate new information that changes that perception.

I'm happy to tell you that the reason I started trading was because of the 'get rich quick' mindset. Just that now

I see it as 'get rich slow.' If you're thinking about giving up I have one piece of advice for you.

Ask yourself the question **"How many years would you go to college if you knew for a fact that there was a million dollars a year job at the end of it?"**

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NQ Trader teaches a combination of scalping, swing and position trading.

We use price action and technical analysis, based on standard practices that produce an excellent win ratio daily. We use a time proven trading methodology, NinjaTrader software, and live instructions to guide you through the processes of learning to trade futures.

In our view, the keys to successful trading are managing yourself, learning to focus, and specialization within a market. In other words if you stick with one thing and focus long enough, you will succeed. DVD's and books do not offer this insight. Speaking directly with live traders, during real-time trading sessions, give you the ability to understand the psychology of trading.

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If you want to try out a group it's free. Just call, email, or sign up from our website.

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